

Buyers Playbook

How Multiple Offers Work

What to expect in a competitive market

What a Multiple Offer Situation Means

- More than one buyer is submitting an offer at the same time
- The seller can choose the strongest offer, not just the highest price
- Conditions, deposit, and flexibility all play a role
- You may not get a second chance to improve your offer

How to Strengthen Your Offer

- Have your financing fully prepared before offering
- Limit conditions where possible while still protecting yourself
- Be flexible with possession dates if it benefits the seller
- Work with your agent to understand what matters most to the seller

Common Buyer Mistakes

- Going in too low and missing the opportunity completely
- Focusing only on price and ignoring other terms
- Removing conditions without fully understanding the risk
- Letting emotion take over and overpaying beyond comfort



Contact us if you have any questions or if you would like help finding the right home

Questions? Don't be shy, give us a call.

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